



# TMG TradeIn Promotion

Replace Microsoft TMG with FortiWeb and benefit from **Generous Discounts**

**PARTNER VERSION**

**Do you have customers currently using the Microsoft Forefront Threat Management Gateway 2010?**

**Promote FortiWeb as the Proven and Cost Effective TMG Replacement option for Publishing MS Applications.**

In 2012 Microsoft announced the discontinuation of the Forefront Threat Management Gateway (TMG). **The April 2015 end of support services deadline is quickly approaching.**

Although TMG offered comprehensive security services such as firewall, IPS, and VPN, most customers chose TMG for its ability to publish Exchange, SharePoint, Lync and OWA for secure external access. Its ability to provide single sign-on to these applications made it an easy choice to maintain, even though many organizations added other products for firewall, IPS and VPN.

**Fortinet's FortiWeb Web Application Firewalls can publish these applications as simply as TMG using its layer 7 load balancing and authentication services.** In addition, customers get the added benefit of complete web application protection to these applications and any others on their network with its advanced Web Application Firewall features.

## Trade In TMG 2010 for Fortinet & Save: RECOMMENDED\* TRADEIN DISCOUNTS

<b>47%</b> Recommended Discount on Hardware, Bundle*, and FortiGuard  <b>37%</b> Recommended Discount on FortiCare Support and Bundle Renewal	HARDWARE/ BUNDLE/ FORTIGUARD	FORTICARE SUPPORT AND BUNDLE RENEWAL
	Reseller RECOMMENDED	37%
	End-User RECOMMENDED	30%

\* Recommended discounts subject to Distributor's pricing policies and participation

### \*Is your customer using TMG as a full-fledged firewall and IPS?

For these customers Fortinet offers its award-winning lineup of FortiGate products to provide comprehensive security that is superior to the TMG platform. See Program Details section for Fortinet product families that qualify for this promotion.

\*Bundle details depend on specific product category.

[www.fortinet.com](http://www.fortinet.com)

For further information, please contact Fortinet on [international\\_partners@fortinet.com](mailto:international_partners@fortinet.com)

# Program Details

## Which Products Are Eligible?

All FortiGate excluding FortiGate (excluding FortiGate 20D-40D products), FortiWeb, FortiMail and FortiADC products.

## What is the Purchase Order Process?

The purchase order must be accompanied by the Certificate of Destruction and the purchase order must mention 'EMEA Microsoft TMG Replacement'. This process must be respected or the order will be refused.

## What is the Certificate of Destruction (COD)?

The Certificate of Destruction (COD) provides the serial number of the unit being replaced, and this is required prior to discount approval being granted. The FortiPartner is responsible to verify that the information contained in the COD is accurate and correct.

## How can an End User be sure that their Forefront TMG 2010 qualifies for the EMEA Microsoft TMG Replacement Promotion?

The End User must be the legal owner of the Forefront TMG 2010, and Fortinet reserves the right to validate legal ownership.

## What does the End User do when they receive the new Fortinet unit?

### 1 - Register the new Fortinet unit

New Fortinet End Users must first create an account at <https://support.fortinet.com>

**Note:** For a hardware-only purchase with separate support contracts – the unit and the contracts must be registered separately or they will not be activated. For a bundle purchase, upon registering the unit, support contracts will apply automatically. For cluster purchases, units must be registered one-by-one with respective contracts.

Existing Fortinet End User customers should register the new unit under their account at <http://support.fortinet.com>.

### 2 - Uninstall the Forefront TMG 2010 unit

De-register the Forefront TMG 2010 unit according to the terms and conditions of this program. By participating in this program, the End User acknowledges and agrees to dispose of the TMG 2010 unit upon receipt, or shortly thereafter, of the Fortinet product.

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## General Terms and Conditions

- Terms and conditions must be strictly respected.
- The EMEA Microsoft TMG TradeIn Program is available to qualifying FortiPartners in EMEA and all current registered users of Fortinet security products within the EMEA region.
- The promotional/recommended discounts on contracts/subscriptions only apply with the purchase of a hardware unit, which must be contained in the same purchase order.
- This program cannot be combined with any other offers or promotions.
- This program cannot be used to make purchases to stock inventory or for sale to any other entity than the End User listed on the End User form.
- Fortinet reserves the right to alter, extend or terminate this program at any time.
- For questions regarding the EMEA Microsoft TMG TradeIn Program, please contact your local Channel Manager or [international\\_partners@fortinet.com](mailto:international_partners@fortinet.com).

## EMEA Microsoft TMG 2014 TradeIn: Certificate of Destruction (COD)

Program terms & conditions apply.

The following COD is to be completed by the end-user purchasing Fortinet products pursuant to this promotion.

I hereby agree to remove the below mentioned product from use at my premises and legally dispose of it once the migration is completed: this will be within 60 days of the customer's official acceptance of the migration to Fortinet.

The following product(s) are being replaced (please print in black UPPERCASE letters):

Competitive Product Name	Serial Number	Quantity
Microsoft Forefront TMG 2010		

The following FortiGate, FortiMail, FortiWeb or FortiADC product(s) will be purchased to replace the product(s):

Fortinet Product Model Name	SKU	Quantity

The following end-user is replacing their current appliance for a Fortinet security appliance:

End-User Company Name	Address, City, State, Zip	Website / URL	Phone

By signing this form, the undersigned represents that he/she has the authority to execute this form and to bind the company ("end-user") regarding the subject matter contained herein. End-user acknowledges and agrees that in exchange for the promotional pricing offered by the FortiPartner, end-user will (i) provided sufficient information for Fortinet to verify that end-user currently owns Microsoft products, (ii) properly destroy or dispose of the product listed herein upon receipt, or shortly thereafter, of the Fortinet products, (iii) and does certify that the information provided pursuant to this form is true and accurate.

If any statements made in this COD are found to be untrue, in addition to any other remedies Fortinet may have, Fortinet reserves the right to invoice the end-user (directly and through its authorized FortiPartners), and the end-user agrees to pay, the difference between the list price of any products purchased in connection with this promotional offer and the actual sale price for such products purchased in connection with this COD.

End User Signature

Title

Company Name

Date